



Mark your calendars and plan to attend the

31st ANNUAL TRENDS CONFERENCE AND TRADE SHOW!

December 8th, 2015

Join over 1,500 Attendees and 215 Exhibitors

At the Washington State Convention Center, Seattle, WA

TRENDS is the largest one-day rental housing ownership/management conference and trade show on the West Coast. TRENDS serves the Pacific Northwest and has sold out the last 27 years! TRENDS is the longest running and continually produced event at the Washington Convention Center. TRENDS is a national award-winning event!

The TRENDS Education Conference includes the largest regional industry trade show featuring 215 exhibitors. The TRENDS show draws over 1,400 attendees. Each attendee receives lunch, morning coffee and an opportunity to win \$1,500 cash.

This year TRENDS offers 40 educational workshops. Each workshop is taught by the best local, regional and national presenters.

WHO ATTENDS TRENDS?

- Large and small Property Owners and their Representatives
- Property Managers
- On-site Leasing and Management Personnel
- Apartment Maintenance Personnel
- Government Housing Authorities
- Condo Association Managers
- Developers and Builders
- Investors and Portfolio Managers

ADMISSION

Admission to TRENDS (includes workshops, lunch, tradeshow, morning coffee and free drawings) is **\$65 early registration** or **\$80 late registration** (after November 30, 2015). Attendees may receive 3 Washington State Real Estate Clock Hours for an additional \$25. Clock Hours administrated by Washington REALTORS® Association.

TRENDS IS OWNED BY:

- The Institute of Real Estate Management
 - The Washington Apartment Association
 - Rental Housing Association
- TRENDS is Produced by Diamond Productions

Click here to register: <http://www.trendsnw.com/>

Orca Tube

Find our Featured Form on our homepage.

[What is the best way to verify my applicant's income](#)

*Train Your Staff!
Educational YouTube's Available*

What our client's are saying about Orca...

Thanks; you are the best, Rebekah. I love how you take ownership of your company. Great customer service.

BTW: I chose ORCA as my screening service 11 years ago after hearing you (and Chris Benis) speak at a "landlord workshop" up in Everett. I listened carefully to what you said about screening tenants. Even though I *think* this particular tenant (referred by a very well-respected local Realtor) probably doesn't need to be screened, I want to do my due diligence. You taught me that!
Anita ~

Orca Wisdom

*For it is in giving
That we receive.*

~St Francis of Assisi~





To Our Wonderful Clients and Friends,

Every year Orca grows, becomes more successful, more prosperous. Why? Because of you! Our mission has been, is and always will be to do everything in our power to serve you with the highest quality reports and customer service available. We are grateful and we wish you the merriest of Christmases and a most prosperous New Year!

John and Rebekah Near



OUR HOLIDAY HOURS WILL BE:

- * December 24th — Closed at 3:00 pm
- * Christmas Day — Closed
- * December 26th — Open 9:00 am to 2:00pm
- * December 31st — Closed at 3:00 pm
- * New Years Day — Closed
- * January 2nd — Open 9:00 am to 2:00 pm



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